



Agency: _____

Federal Tax ID #: _____

License Type: _____

License #: _____

Effective Date: _____

Agent: _____

SSN: _____

License Type: _____

License #: _____

Effective Date: _____

Appt Type: Resident Non-Resident

Agency Business Address: _____

vsp's commission schedule

Based on annual premium paid by each client and renews at the top of the scale every twelve months. Contact your VSP representative for other commission options.

Annual Premium Paid by the Client	Commission Paid to Broker
First \$5,000	10.00%
Next \$5,000	5.00%
Next \$10,000	3.56%
Next \$10,000	3.00%
Next \$20,000	2.31%
Next \$200,000	1.44%
Next \$250,000	0.73%
Exceeding \$500,000	0.35%

example:

Agent sells a VSP plan to ABC Company. ABC Company's annual premium is \$7,500. Below is the breakdown of the earned commission.

Annual Premium	Commission Percentage	Paid to Agent
First \$5,000 (\$5,000)	10.00%	\$500
Next \$5,000 (\$2,500)	5.00%	\$125
Total annual premium \$7,500		Total commission \$625